DEFENSE LOGISTICS AGENCY

DLA Overview: Customer/Stakeholder

January 20, 2009

Ms. Peg Meehan
Director, Small Business Programs

Doing What is Right for the Armed Forces and DoD

Warfighter Support Enhancements

Stewardship Excellence

Workforce Development

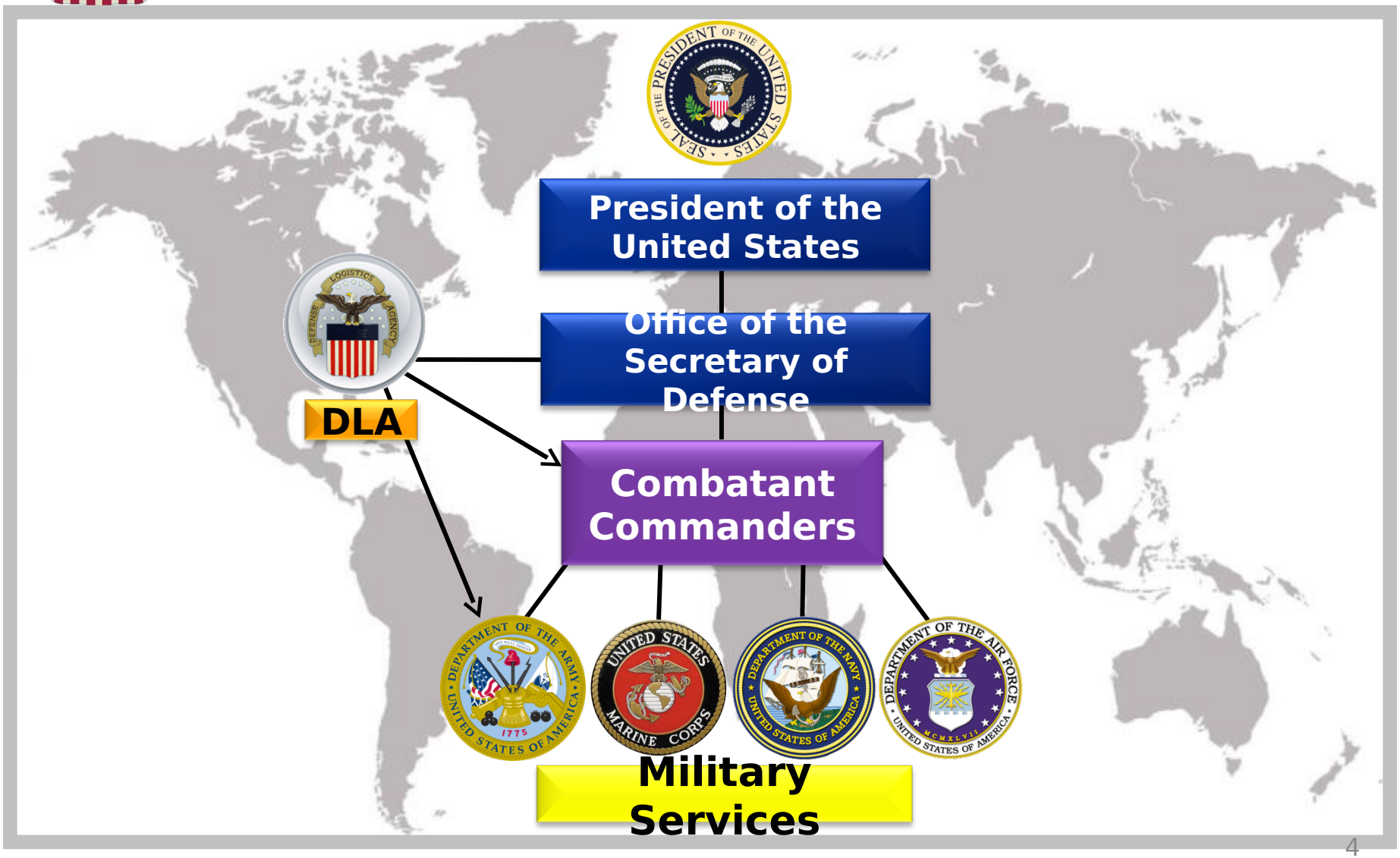
Agenda

- DLA Mission
- DLA's Scope of Support
- DoD's Supply Chain Manager
- Global Supply Chains
- Distribution & Retrograde Capabilities
- The Growing DLA
- Additional DLA Support
- DLA Director's Focus Areas
- Doing Business with DLA

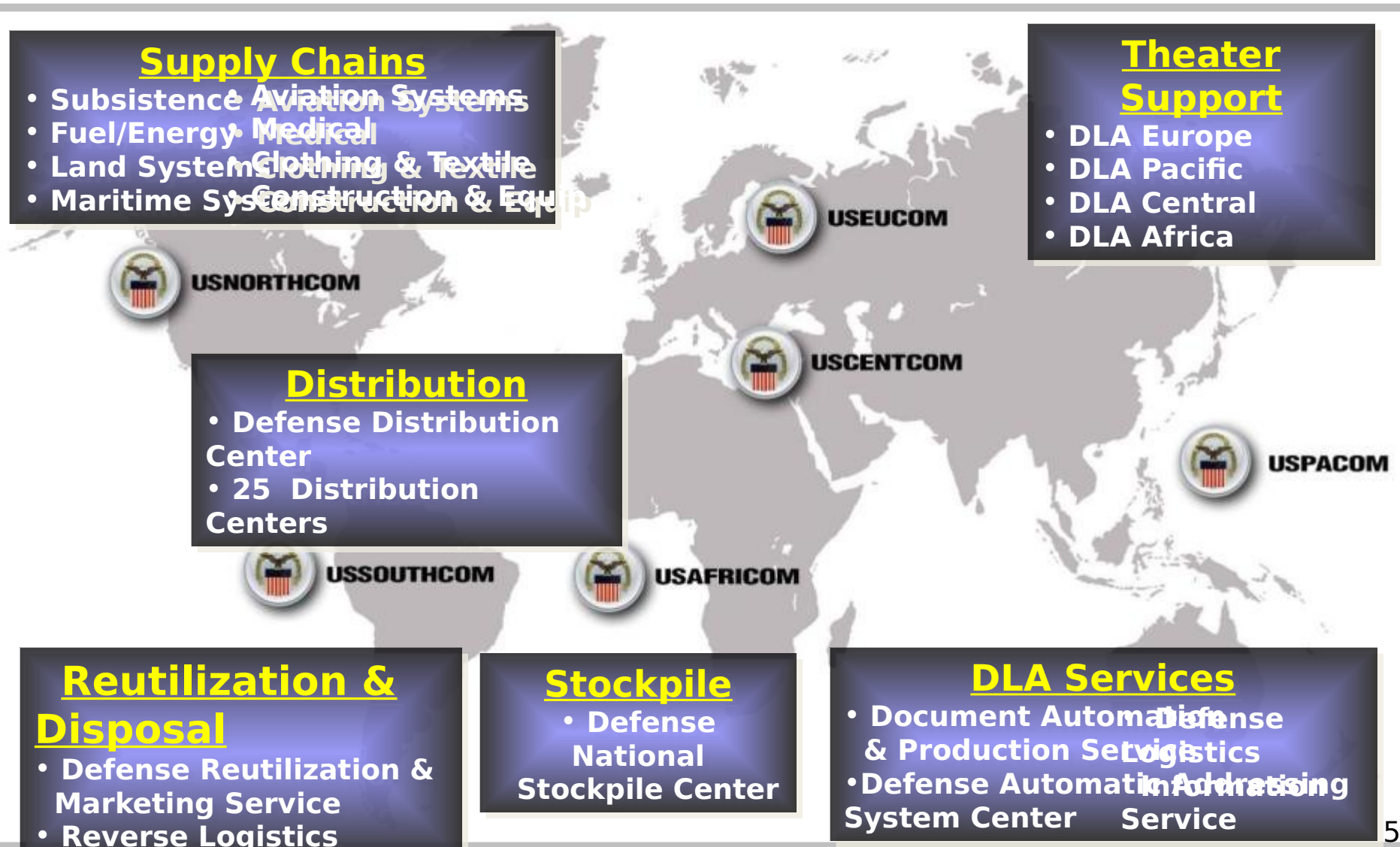
DLA's Mission Supporting the Warfighter

DLA is DoD's combat logistics support agency. Our mission is to provide best value integrated logistics solutions to America's Armed forces and other designated customers in peace and in war, around the clock, around the world.

DLA's Scope of Support



Full Spectrum Global Support



Scope of DLA Customer Support

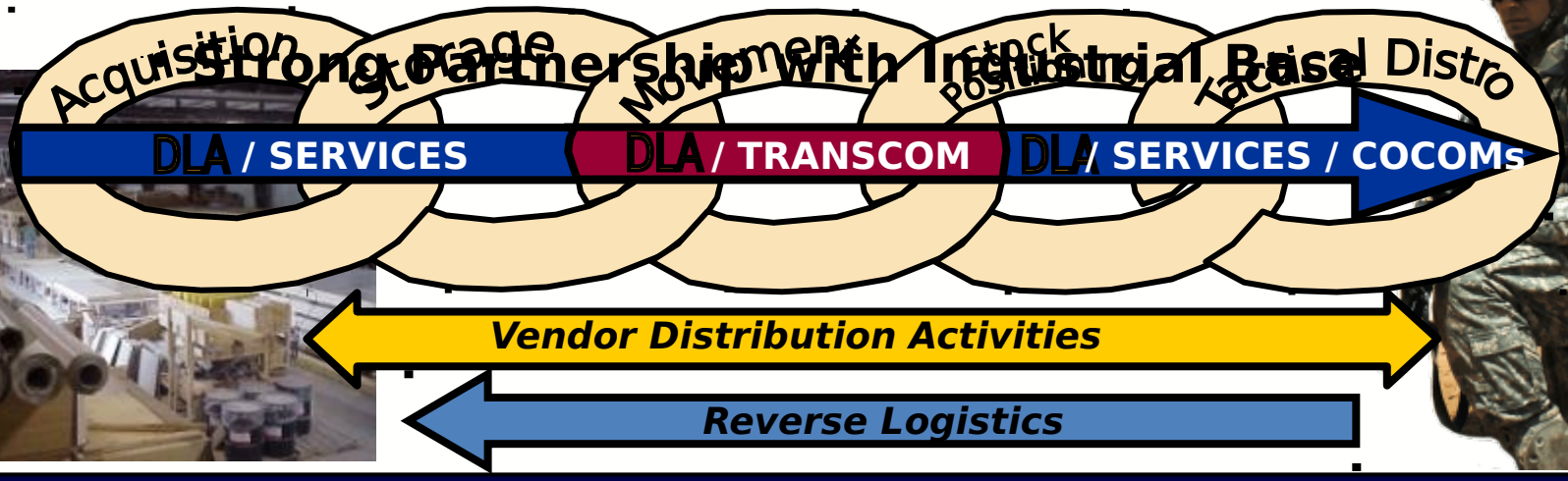
- **A $36.8 Billion global enterprise**
- **Supports nearly 1,600 weapon systems**
- **Provides 84 percent of all Military Services' repair parts**
- **Managing 4.8 Million separate line items via eight supply chains**
- **Foreign Military Sales**
  - **Projected Sales Fiscal Year 2009: $1.53 Billion**
  - **Shipments: 570,000 per year**
  - **Supporting 115 Nations**

- **Provides 100 percent of:**
  - **Fuels**
  - **Food**
  - **Clothing and Medical Supplies**
  - **Construction Material**

- **Worldwide Presence:**
  - **More than 25,000 civilian, active duty, and reserve employees**
  - **28 countries and 48 states (except Vermont and Iowa)**

DoD's Supply Chain Manager

- **Integrated, End to End Supply Chain Manager**
- **Demand Forecasting with Services**
- **Strategic Material Sourcing**
- **Significant Presence at Military Industrial Sites**



Leveraging distribution to complete the supply chain

Global Supply Chains

- CLI: Subsistence (DSCP)
  - Food Service
  - Produce
  - Operational Rations
- CLII: Clothing & Textile (DSCP)
  - Recruit Clothing
  - Organizational Clothing & Individual Equipment
- CLIII: Fuel/Energy (DESC)
  - DoD Executive Agent for all Bulk Petroleum
  - Natural Gas, Coal, Electricity
  - Aerospace Energy
- CLIV/VII: Construction & Equipment (DSCP)
  - Facilities Maintenance
  - Equipment
  - Wood Products
  - Safety & Rescue Equipment
- CLVIII: Medical (DSCP)
  - Pharmaceutical
  - Medical/Surgical Equipment
- CLIX: Aviation (DSCR)
  - Engine Components
  - Air Frames
  - Flight Safety Equipment
  - Maps
  - Environmental Products
- CLIX: Maritime (DSCC)
  - Parts for Ships, Submarines
- CLIX: Land (DSCC)
  - Vehicles, USMC, Army Equip

Defense Supply Center Philadelphia; DSCR – DSC Richmond; DSCC – DSC Columbus; DESC – Defense Energy Support

Primary Level Field Activities
Defense Supply Center Philadelphia

SUBSISTENCE: CLASS I

- Food Service
- Produce
- Operational Rations

CLOTHING & TEXTILE: CLASS II

- Recruit Clothing
- Readiness
- Organizational Clothing & Individual

CONSTRUCTION & EQUIPMENT: CLASS IV / VII

- Facilities Maintenance
- Equipment
- Wood Products
- Safety & Rescue Equip.

INITIATIVES

- Prime Vendor Programs
- Medical Air Bridge (MAB)
- Common Food Management System (CFMS)
- Recruit Training Center Support
- Army Direct Ordering (ADO)
- Enterprise Buyers Forward
- Lumber Privatization

MEDICAL: CLASS VIII

- Pharmaceutical
- Medical/Surgical
- Readiness
- Equipment

Defense Supply Center Philadelphia

Troop Support Lead Center

Mr. Michael McCall
(800) 831-1110
(215) 737-2321

www.dscp.dla.mil/sbo

CLOTHING & TEXTILES **- Ms. Joann Gatica**	**SUBSISTENCE** **- Vacant (call Mr. McCall)**
MEDICAL **- Mr. Paul Rooney**	**CONSTRUCTION/EQUIP** **- Ms. Arlene Ruble**

Primary Level Field Activities
Defense Supply Center Richmond

INITIATIVES

LEAN / Six Sigma

Depot Level Reparables

Supply, Storage & Distrib.

Customer Targeted Outcomes

Gases / Cylinders

Privatization Chemicals / POL Privatization

Forward Presence

AVIATION

- **Engine Components**
- **Air Frames**
- **Flight Safety Equipment**
- **Aviation Lighting**
- **Fasteners**
- **Bearings**
- **Maps**

Defense Supply Center Richmond

Aviation Supply Chain

Mr. John Henley

(800) 227-3603

(804) 279-6330

http://www.dscr.dla.mil/userweb/sbo/

Primary Level Field Activities
Defense Supply Center Columbus

INITIATIVES

Tires Privatization

Forward Sustainment

Enterprise Buyers Forward

Joint Regional Inventory Matl. Mgmt.

Supply, Storage & Distribution

Depot Level Reparables

Army Reset Support

MRAP Sustainment

LAND

- **Vehicles**
- **USMC / Army Equipment**

MARITIME

- **Parts for Ships**
- **Parts for Submarines**

Defense Supply Center Columbus

Land/Maritime Supply Chains

Ms. Cynthia Nevin

(800) 262-3272

(614) 692-7935

http://www.dscc.dla.mil/offices/smbusiness/index.html

Primary Level Field Activities
Defense Energy Support Center

INITIATIVES

CENTCOM AOR Support

Open Market Bunker Support

Bulk Terminal Ops Privatization

Garrison / Base Energy Support

Utilities Privatization

ENERGY

- **DOD Executive Agent for all Bulk Petroleum**
- **Natural Gas, Coal, Electricity**
- **Aerospace Energy**

Defense Energy Support Center

Energy Lead Center

Ms. Joan Turrisi

(800) 523-2601

(703) 767-9465

http://www.desc.dla.mil/DCM/DCMPage.asp?LinkID=pgeSmallBusiness

Distribution & Disposal Capabilities

- **Defense Distribution Center**
  - Receive, Store, and Issue
  - Deployable Distribution Ctr
  - Distribution Standard System
  - Defense Transportation Coordinator Initiative (DTCI)
  - Customized Kitting
  - In-transit Visibility
  - Dedicated Delivery / Pure Pallets

- **Defense Reutilization & Marketing Service**
  - Reutilization (to Mil Svcs) Transfer (to Fed Agencies) Donation (to State & Local Agencies & other Special Programs) & Sales of excess DoD property
  - Contingency Ops Support
  - Demilitarization
  - Precious Metals Recovery
  - Hazardous Waste Disposal

25 Distribution Centers Worldwide

124 Sites Worldwide

Defense Reutilization & Marketing Service

Ms. Sheryl L. Woods

(269) 961-4071

http://www.drms.dla.mil

Defense Distribution Center

Ms. Cathy Hampton

(717) 770-7246

www.ddc.dla.mil/business.aspx

Defense Automation and Production Service (DAPS)

Ms. Susan Rapoza
(717) 605-1557

Defense National Stockpile Center (DNSC)

Mr. Carlos Vidro-Martinez
(703) 767-6031
https://www.dnsc.dla.mil/acquisitions-small-business.asp

DLA CONTRACTING SUPPORT OFFICE (DCSO)

Ms. Rosita Carosella
215-737-8514

NOT A SUPPLY CHAIN !

- **Supports the entire DLA Enterprise**
- **IT, Management & Consulting Services, etc.**
- **Located in Phila PA**

DLR Procurement Management Consolidation

- 7 of 9 DLR Detachments stood up
- > 320 personnel transferring to DLA

DLA DLR Det	Supporting	Stand-Up
DLA Oklahoma City	Air Force	Jun-08
DLA Ogden	Air Force	Jun-08
DLA Warner Robins	Air Force	Nov-08
DLA Philadelphia	Navy	Nov-08
DLA Mechanicsburg	Navy	Nov-08
DLA Huntsville	Army	Feb-09
DLA Warren	Army	Feb-09
DLA Albany	Marine Corps	Jun 2010 *
DLA Aberdeen	Army	Oct 2010 *

** Anticipated Stand-Up Date*

Consumable Item Transfer

- **36,573** Consumable Items transferred from Mil Svcs to DLA

  (Mar 2007 – Aug 2009)

- **21,687** transfer by Sep 2011

E Procurement

- Roll-out Scheduled in 2010

Regional Commands

DLA - Pacific	DLA - Central	DLA - Europe	DLA - Africa

- DLA Overseas Commands Supporting EUCOM, PACOM, CENTCOM and Africa Command
- Single Focal Point for COCOM DLA Support Issues
- Lead for DLA Theater Contingency / Exercise Planning
- Commands DLA Support Teams

Disaster Relief

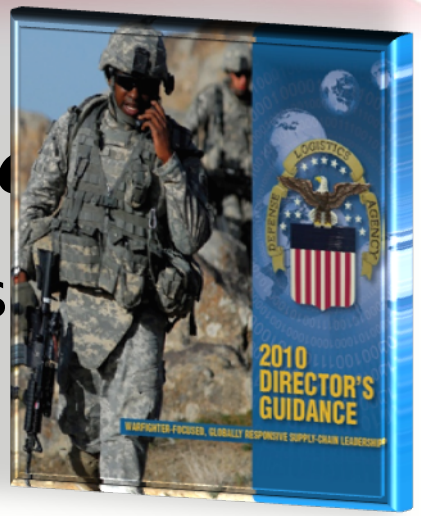
- **Supporting NORTHCOM & Partnering with FEMA**
  - Providing meals, cots, blankets, other commodities
  - Dedicated fuels support for FEMA responders
  - Deployable Distribution capability
- **W Re s**

Central Asian States Local Procurement

- DoD/GSA effort to increase Central Asian States local procurement opportunities in direct support of OEF
- Regulatory relief
- Market research in targeted states
- DLA planning for local procurement of available

FY 2010 DLA Director's Guidance

The Way Ahead



- ***Warfighter Support Enhancem***
  - Deliver agile and responsive logistics solutions to Warfighters
- ***Stewardship Excellence***
  - Manage DLA processes and resources to deliver effective Warfighter support at optimal cost
- ***Workforce Development***
  - Foster a diverse workforce and supporting culture to deliver sustained mission excellence

Doing Business With DLA

THE RIGHT CUSTOMER !

DLA Resources

- **DLA Associate Directors of SB - Each Procuring Activity**

"How to Do Business With DLA"
http://www.dla.mil/db/

- **Procurement Technical Assist. Ctrs.**

www.dla.mil/db/procurem.htm

Other Links / Resources

DOD OSBP
http://www.acq.osd.mil/osbp/

DOD e-MALL
https://dod-emall.dla.mil/acct/

DIBBS DLA-BSM Internet Bid Board System
https://www.dibbs.bsm.dla.mil/

TKO (Training DSCC)

Defense Logistics Agency

30

Transformation & Growth

1960-89

1962 Defense Supply Agency

1977 Defense Logistics Agency

Management Efficiencies for Common Items

1990s

- DOD assigns most Service-unique consumables, warehousing and cataloging to DLA
- Increased direct customer interface
- Employed commercial practices
- Implemented Distribution Standard System

Managing Supplies

2000s

- Implemented Enterprise Business Systems (SAP/ERP)
- Expanded forward presence
- Increased mission w/BRAC
  - DLR Procurement
  - Industrial Support
  - Commodity Privatization
- Continued business systems enhancements

Managing Suppliers

Future

- Continued vital role in SWA realignment and reset
- QDR potential
- Next BRAC

Better Linking Supply and Demand